## MINUTES OF THE MEETING OF THE

## LOUISIANA MOTOR VEHICLE COMMISSION MOTOR VEHICLE SALES FINANCE DIVISION

3519 12<sup>th</sup> Street Metairie, Louisiana 70002 Monday, March 14, 2016

The meeting was called to order at 11:46 a.m. by Chairman Raymond J. Brandt.

Present were:

Chairman Raymond J. Brandt Commissioner V. Price LeBlanc, Jr. Commissioner John B. Fabre Commissioner Maurice C. Guidry Commissioner Troy J. Duhon Commissioner Brian C. Bent Commissioner Donna S. Corley Commissioner Don P. Hargroder

L. A. House, Executive Director Adrian F. LaPeyronnie, III, Counselor Gregory F. Reggie, Counselor

Absent were:

Commissioner Alexis D. Hocevar Commissioner Thad J. Ryan, III Commissioner Joseph W. "Bill" Westbrook Commissioner John W. Timmons Commissioner Phillip J. "Jim" Snyder

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Also, in attendance were Commission staff: Ingya Cattle, Assistant Executive Director; Art Quick, Commission Investigator 5; Scott Landreneau, Commission Investigator Supervisor; Commission Investigators: Wayne Lee, Neil Rogers, Antoine Derouen, Kevin Broussard, Ben Guidry, Thomas Hoeflinger; Stacey Broussard, Administrative Coordinator Supervisor and Administrative Coordinators: Trina Adams and Michael Wilson.

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In the matter of Wholesale Auto Group, Inc., Counselor LaPeyronnie reported to the Commission Members that Wholesale Auto Group, Inc. filed a Petition for Temporary Restraining Order and Stay, Preliminary and Permanent Injunction, Declaratory Judgment and Writ of Mandamus with the twenty-fourth Judicial District Court. The Commission was ordered to show cause on January 25, 2016. Counselor LePayronnie reported further that the court ruled and ordered the all plaintiff's motions and writ were denied and moot. A judgment was signed by Judge Donald A. Rowan, Jr. on January 25, 2016.

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The Executive Director advised the Commission Members that there has been an advertising issue regarding sales finance licensees who have "wholesale" as part of their corporate name or DBA. After a discussion, the Commission instructed the Commission staff to notify sales finance companies the basic tenant of advertising legislation and rules is that it must not be false, deceptive, unfair, or misleading and the Commission considers the use of the term "wholesale" indicates a sale other than a retail sale and therefore misleading.

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Chairman Brandt called for a reading of the minutes of the January 20, 2016 meeting. Commissioner Duhon made a motion to accept the minutes as read. Commissioner Guidry seconded this motion and it was unanimously approved.

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The Executive Director was directed to include in these minutes the following excerpt from the Louisiana Motor Vehicle Commission meeting immediately preceding this meeting.

"Chairman Brandt asked for a review of the January and February financial statements of the Louisiana Motor Vehicle Commission, Motor Vehicle Sales Finance Division, copies of which were before each Commission Member. Commissioner Duhon made a motion to accept the January and February financial statements as presented and incorporate into these minutes. This motion was seconded by Commissioner Corley and it was unanimously approved."

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Chairman Brandt called for a review of the motor vehicle sales finance license issued:

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
1st Franklin Financial Corporation	Lake Charles, Louisiana	#SF-2015-01189

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Corley made a motion to ratify the motor vehicle sales finance license issued, #SF-2015-01189. Commissioner Hargorder seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
Petersen Automotive Interests, L.L.C. DBA Team Honda Used Cars South	Baton Rouge, Louisiana	#SF-2015-01192

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Fabre made a motion to ratify the motor vehicle sales finance license issued, #SF-2015-01192. Commissioner Guidry seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
DLL Finance LLC	Johnston, Iowa	#SF-2015-01193

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner LeBlanc made a motion to ratify the motor vehicle sales finance license issued, #SF-2015-01193. Commissioner Hargorder seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
Camping World RV Sales, LLC DBA Camping World RV Sales	Bossier City, Louisiana	#SF-2016-00839

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Duhon made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00839. Commissioner Bent seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
Camping World RV Sales, LLC DBA Camping World RV Sales	Lafayette, Louisiana	#SF-2016-00840

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Guidry made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00840. Commissioner Hargroder seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
All-N-One Auto Plex LLC DBA Advantage Auto Financing	New Orleans, Louisiana	#SF-2016-00842

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Duhon made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00842. Commissioner LeBlanc seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
Aaviy Automotives LLC DBA Aaviy Automotives	Marrero, Louisiana	#SF-2016-00844

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner LeBlanc made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00844. Commissioner Bent seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
Home Town Financial Services, Inc.	Alexandria, Louisiana	#SF-2016-00845

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Fabre made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00845. Commissioner Guidry seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
Top 2 Bottom Autos LLC DBA Top 2 Bottom Autos	New Orleans, Louisiana	#SF-2016-00846

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Duhon made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00846. Commissioner LeBlanc seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
Value Motors Company DBA Value Motors Co.	Marrero, Louisiana	#SF-2016-00849

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner LeBlanc made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00849. Commissioner Duhon seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
V8 Motors LLC DBA West Lake Financial	Baton Rouge, Louisiana	#SF-2016-00850

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Fabre made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00850. Commissioner Guidry seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
Bayou Car Enterprises Inc	Leesville, Louisiana	#SF-2016-00851

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Corley made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00851. Commissioner Hargroder seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
Sunshine Equipment Company, Inc.	Hammond, Louisiana	#SF-2016-00852

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner LeBlanc made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00852. Commissioner Fabre seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
SOLC, LLC DBA Lake Charles Pre-Owned Superstore	Lake Charles, Louisiana	#SF-2016-00888

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Corley made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00888. Commissioner Hargroder seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
OneMain Financial Group, LLC	Fort Mill, South Carolina	#SF-2016-00890

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Duhon made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00890. Commissioner LeBlanc seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	CITY	<u>LIC. #</u>
OneMain Financial Group, LLC	Irving, Texas	#SF-2016-00891

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Hargroder made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00891. Commissioner Guidry seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
OneMain Financial Group, LLC	Mansura, Louisiana	#SF-2016-00893

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Corley made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00893. Commissioner Guidry seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
Hall's Motorsports of New Orleans, Inc. DBA Hall's Motorsports	Kenner, Louisiana	#SF-2016-00895

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner LeBlanc made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00895. Commissioner Bent seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
Magee Autoplex of Franklinton, L.L.C. DBA Magee Autoplex of Bogalusa Pre-Owned	Bogalusa, Louisiana	#SF-2016-00896

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Duhon made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00896. Commissioner LeBlanc seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
OneMain Financial Group, LLC	Metairie, Louisiana	#SF-2016-00897

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner LeBlanc made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00897. Commissioner Bent seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
OneMain Financial Group, LLC	Metairie, Louisiana	#SF-2016-00898

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner LeBlanc made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00898. Commissioner Bent seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
Thibs Outdoor Equipment & Trailers, LLC	Jennings, Louisiana	#SF-2016-00900

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Corley made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00900. Commissioner Fabre seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
OneMain Financial Group, LLC	Ruston, Louisiana	#SF-2016-00908

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner LeBlanc made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00908. Commissioner Hargorder seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	CITY	<u>LIC. #</u>
OneMain Financial Group, LLC	West Monroe, Louisiana	#SF-2016-00909

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Guidry made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00909. Commissioner Corley seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
OneMain Financial Group, LLC	Pineville, Louisiana	#SF-2016-00910

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Hargroder made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00910. Commissioner Duhon seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
Ascension Auto Sales LLC	Baton Rouge, Louisiana	#SF-2016-00912

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Fabre made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00912. Commissioner Guidry seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
Southern Style Automotive, LLC	New Iberia, Louisiana	#SF-2016-00931

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Hargorder made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00931. Commissioner Guidry seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
OneMain Financial Group, LLC	Baton Rouge, Louisiana	#SF-2016-00934

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Fabre made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00934. Commissioner LeBlanc seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
OneMain Financial Group, LLC	Denham Springs, Louisiana	#SF-2016-00936

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Fabre made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00936. Commissioner LeBlanc seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
OneMain Financial Group, LLC	Gonzales, Louisiana	#SF-2016-00939

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Fabre made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00939. Commissioner LeBlanc seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
North American Automotive Group LLC	Baton Rouge, Louisiana	#SF-2016-00942

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Fabre made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00942. Commissioner LeBlanc seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
OneMain Financial Group, LLC	Slidell, Louisiana	#SF-2016-00943

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Duhon made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-00943. Commissioner LeBlanc seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
OneMain Financial Group, LLC	Thibodaux, Louisiana	#SF-2016-01017

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Guidry made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01017. Commissioner Hargroder seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
OneMain Financial Group, LLC	Houma, Louisiana	#SF-2016-01018

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Guidry made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01018. Commissioner Bent seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
OneMain Financial Group, LLC	Shreveport, Louisiana	#SF-2016-01019

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Duhon made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01019. Commissioner Fabre seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
OneMain Financial Group, LLC	Minden, Louisiana	#SF-2016-01020

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Corley made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01020. Commissioner LeBlanc seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
OneMain Financial Group, LLC	Lafayette, Louisiana	#SF-2016-01021

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Hargroder made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01021. Commissioner Guidry seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
OneMain Financial Group, LLC	Crowley, Louisiana	#SF-2016-01022

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Corley made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01022. Commissioner Hargroder seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
OneMain Financial Group, LLC	New Iberia, Louisiana	#SF-2016-01023

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Hargroder made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01023. Commissioner Guidry seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
OneMain Financial Group, LLC	Lake Charles, Louisiana	#SF-2016-01024

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Corley made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01024. Commissioner Hargroder seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
OneMain Financial Group, LLC	DeRidder, Louisiana	#SF-2016-01025

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Corley made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01025. Commissioner Hargroder seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	CITY	<u>LIC. #</u>
Harris Chevrolet II, L.L.C. DBA Audi Certified Pre-Owned	Baton Rouge, Louisiana	#SF-2016-01042

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Fabre made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01042. Commissioner LeBlanc seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
OneMain Financial Group, LLC	Harvey, Louisiana	#SF-2016-01043

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner LeBlanc made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01043. Commissioner Bent seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
M.K. Moore Enterprises, L.L.C. DBA Grand Slam Autos	Shreveport, Louisiana	#SF-2016-01044

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner LeBlanc made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01044. Commissioner Fabre seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	<u>CITY</u>	<u>LIC. #</u>
Granite Bay Acceptance Inc.	Antioch, California	#SF-2016-01052

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Duhon made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01052. Commissioner LeBlanc seconded this motion and it was unanimously approved.

SALES FINANCE COMPANY	CITY	LIC. #
OneMain Financial Group, LLC	Hammond, Louisiana	#SF-2016-01057

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner LeBlanc made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01057. Commissioner Bent seconded this motion and it was unanimously approved.

The Chairman called for a review of the licenses issued. Commissioner Duhon made a motion to ratify the licenses issued: sales finance, #SF-2015-01189 through #SF-2015-01194; #SF-2016-00811 through #SF-2016-01059; GAP Administrator, #GA-2016-00100 through #GA-2015-00123; GAP Administrator Agents, #GAA-2015-00106 through #GAA-2015-00113; and #GAA-2016-00001 through #GAA-2015-00065. Commissioner Corley seconded the motion and it was unanimously approved.

The Executive Director reported on routine matters being handled by the staff and not requiring action by the Commission at this time.

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There being no further business, Commissioner Duhon made a motion to adjourn the meeting at 12:15 p.m. Commissioner Bent seconded this motion and it was unanimously approved.

Executive Director

Chairman